

## Strategic Partner

### Zyvault Strategic Partners

Zyvault Strategic Partners benefit from immediate expansion of their service portfolio into the profitable online backup market, competitive discounts on our services, recurring revenues and comprehensive ongoing support.

Zyvault Strategic Partners will typically have an existing client base which allows them to commit to agreed levels of recurring revenues. In addition, they will provide first line support to those customers and bill customers directly.

Our industry leading technology infrastructure and our commitment to a customer-centric approach ensure our Partners maintain the levels and quality of service their customers demand.

#### Requirements

- Meet agreed recurring revenue levels
- Customer billing
- First line technical support

#### Benefits

- Recurring additional revenue stream
- Immediate expansion of existing services portfolio
- Comprehensive sales & technical support
- Market leading software and infrastructure
- Regular promotions

#### Benefits to your customer

- Peace of mind for business continuity
- Industry leading service
- Scalability of service
- Ease of use
- Zero initial investment solution
- Set and forget technology

Get started now- Become a Zyvault Partner today! Zyvault Online Backup: safe - secure - always there